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IDEALIST TACKLE

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REF: 3497

OUR INTENTION TO SIGNAL APPROACHING END OF TACKLE PROJECT, ONE
YEAR RENEWAL WOULD HAVE SOME OBVIOUS MERIT. WE ASSUME PROPOSED
AGREEMENT WOULD HAVE RENEWAL CLAUSE WHICH WOULD PERMIT US TO
HEDGE PLAT TERMINATION NOTIFICATION AND DOGE QUESTIONS TO THAT
EFFECT. NEVERTHELESS BELIEVE SIGNAL WOULD BE CLEAR, FOR ALL THAT
WOULD MEAN TO AND AND TO GUR RELATIONSHIPS. IT IS OUR BEST GUESS
THAT WOULD NOT WANT TO FOREGO ADDITIONAL YEAR OF OPERATION AND
THE POSSIBILITY OF CONTINUATION BEYOND ONE YEAR. PRESSURE
HOWEVER WOULD IMMEDIATELY BE PUT ON US TO AGREE TO PROVIDE
SUBSTITUTE COLLECTION CAPABILITY OR EQUIVALENT INTELLIGENCE
COVERAGE. IF WE WERE NOT SYMPATHETIC AND FORTHCOMING IN THIS
REGARD SERIOUS ADVERSE CONSEQUENCES WOULD PROBABLY BEGIN TO OCCUR.

2. AS ALTERNATIVE SUGGEST HQS CONSIDER GOING FOR THREE
YEAR RENEWAL WITH STRAIGHT SIX MONTH CANCELLATION CLAUSE. IF

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